

Technology, Media and Telecoms

BDO South Africa

TECHNOLOGY, MEDIA AND TELECOMS

We have a clear ambition at BDO, one which sets us apart from other large accounting and advisory firms – to provide exceptional client service through demonstrable knowledge, understanding and focus. We deliver this ambition because we are passionate about understanding your business and its key drivers, but also understanding the sector in which you operate, and its challenges and opportunities.

We firmly believe that exceptional client service is all about the qualities, skills and behaviours of the whole service team; everyone in our core team has a genuine desire to deliver their best.

Our technical knowledge underpins our experience in Technology, Media & Entertainment and Telecommunications which is the result of significant time investment in understanding clients' businesses and providing solutions that add value. We are also well-connected to industry professionals to broaden the depth of our experience. Our TMT professionals have experience in helping clients navigate the many challenges affecting the industry. We combine our extensive knowledge and in-depth understanding of your goals and vision, so we can help you achieve them in the most efficient ways.

Innovation is essential to success in this diverse industry sector, which encompasses information technology, media & entertainment, and telecommunications. We enable you to meet the many challenges accompanying growth and expansion, while avoiding the hazards that come with seizing opportunities. The way we live, consume, and do business is transformed by technology, daily - there are no aspects of our lives that are untouched by its impact. Blockchain, artificial intelligence, augmented reality, personalisation and automation drive a pace of change that is unprecedented.

Telecommunications has seen game-changing disruptions in recent years, as it seeks to find balance with a strongly regulated environment. Providing clear and sound advice to help your business navigate change is what BDO does best. Our telecommunications advisers are well-versed in the challenges and opportunities in the industry.

Nowhere has the impact of technology been deeper or wider than in media. How media and content is produced, distributed, monetised, and consumed is unrecognisable from just a few years ago. The pace of change will continue to be driven by developments in technology.

Our people monitor the regulatory landscape and market movements, ensuring that our solutions are as innovative as the clients we support. We also leverage our global resources from one of the world's largest auditing, tax and advisory networks to offer you direct access to local and global intelligence to help you meet your business goals, wherever you operate.

We provide a wide range of guidance in the following key areas:

- ▶ M&A (including valuations, timing, fund raising, debt vs equity, financial structures)
- ▶ IP and transfer pricing to improve your tax position
- ▶ Revenue recognition
- ▶ Data security
- ▶ Supply chain management (including developing into new markets)
- ▶ Tax efficiency
- ▶ Attracting talent and human capital management
- ▶ Regulatory compliance
- ▶ Best practice and benchmarking against the competition

TECHNOLOGY



Helping technology businesses thrive.

Technology continuously creates new markets and disrupts existing ones, changing the way companies operate and the way people work. New entrants are impacting every industry sector with technology at the heart of their offer to gain a competitive advantage. Whether it's IT service providers, proptech and platforms in real estate, cleantech in the natural resources sector or robotics IoT in manufacturing, those who put technology in the forefront are emerging as market leaders.

Whatever sector or market you operate in, we want to help your technology business succeed. We provide clarity with ideas and advice that will make a difference to your bottom line. We are a robust technology team with wealth and depth of experience

MEDIA AND ENTERTAINMENT



Media & Entertainment

Accelerating digital transformation to meet client demands.

Our clients in the media and entertainment industry operate across a wide range of industry sub-sectors. They range from ambitious public companies to owner-managed and private equity-backed businesses. We offer audit, tax, business advisory and accounting services that provide clarity and which make a difference to their bottom line.

Accelerating digital transformation has been a priority across the media sector for many years. Competition is fierce and customers demand unique, digitally enabled, customisable experiences. Funding for growth to innovate and further develop existing service offerings needs to be balanced with a strong ROI and timely integration of new technologies. The need to act quickly is acutely felt as any business wanting to succeed knows that new technologies create new opportunities.

TELECOMMUNICATIONS



Clear advice for a fast-paced sector.

Intensive competition in the telecoms industry has driven consolidation and diversification with many providers adding non-traditional serves to their portfolios in an effort to remain ahead of the competition and meet market demand.

At BDO, our telecoms team has a strong working knowledge of the dynamics of the telecommunications industry and understands current issues, trends, and industry benchmarks. Working with our global teams, we are well versed in the challenges and opportunities in the industry, both locally and globally.

Our clients include a broad range of telecoms companies, from niche players to include some of the industry's largest players. We understand the challenges and complexities affecting a heavily regulated sector in times of significant change. Our experience and resources enable us to effectively partner with you, to provide clear, insightful, and innovative thinking for your evolving needs.

MEET OUR INDUSTRY EXPERTS

At BDO in South Africa, our Technology, Media and Telecoms team in South Africa is led by Audit partner Bernard van der Walt. With over 20 years' experience in listed and unlisted entities in a variety of industries, Bernard is familiar with all reporting requirements. Bernard is supported by Linda Peter, Technology Leader; Donvé Forbes, Media & Entertainment Leader; Carl Bosma, Telecoms leader and Garron Chaitowitz, Bio-tech Leader. When you work with BDO, we choose the right mix of partners, associated directors and managers for your assignment, to ensure we deliver on our **Exceptional Client Service** promise.



Bernard van der Walt

TMT Sector leader
Audit Partner
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Bernard leads the TMT (Technology, Media, and Telecommunications) sector for BDO South Africa and serves as the Head of Audit in Cape Town. He is also a member of the management committee in Cape Town. Bernard has extensive experience in the media and technology sectors, ranging from start-ups to listed entities. His sector expertise includes E-commerce, Digital Media, Traditional Media, Software, Intellectual Property, and Rights Management. Additionally, Bernard executes large global audits as a relationship partner. He is a Reporting Accountant for the Johannesburg Stock Exchange (JSE).



Linda Peter

Technology Leader
Tax Director
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Linda is a Director of International Tax and Mergers and Acquisition within the Tax team and is also the Technology Lead in the TMT sector at BDO. With a wealth of experience in corporate and international tax matters, including due diligence, mergers and acquisitions, and corporate restructurings, Linda brings a unique blend of expertise to her expanded mandate. Her proactive approach and demonstrable leadership make her the ideal candidate to spearhead BDO's technology initiatives within the TMT sector. Her experience includes: Electronics, hardware vendors and developers, IT consultation and integration, software vendors and developers, managed services and semiconductors



Carl Bosma

Telecoms leader
Risk Advisory Director
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Carl is a director in our Cape Town office and co-leads the Risk Advisory services division. In addition to being a member of the global TMT (Technology, Media and Telecommunications) working group, he heads up our Data Privacy service offering as well as Third Party Assurance. His core focus areas are in TMT Risk Advisory, corporate governance, and consulting. Key services that he oversees include Internal audit (outsourced & co-sourced), audit support, Data Analysis, Due Diligence, System & Control reviews, and Internal Financial Control Reviews for JSE Listed companies.



Donvé Forbes

Media & Entertainment Leader
Audit Partner
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Donvé is also the sub-sector lead for Media and Entertainment for the Technology Media and Telecoms sector. Donvé has been involved in the audit of medium and large private companies, including subsidiaries of a companies listed abroad and locally. Her experience includes: Digital Marketing, Publishing, Content generation, Production and Online gaming.



Garron Chaitowitz

Bio-tech Leader
Audit Partner
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Garron is the Bio-tech Leader at BDO South Africa and has served on various management and professional standards committees both nationally and internationally over the duration of his career. He has extensive experience in the audit of public listed companies with an interest in the Technology, Media and Entertainment Industries. His experience includes: Biomed, contract research organisations, biotech, pharmaceutical, medical devices and hospitals.

THOUGHT LEADERSHIP

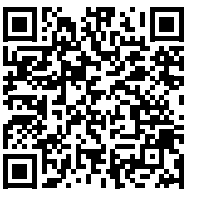
TECHTONIC STATES

Tectonic States is a ground-breaking thought leadership study by BDO Digital that envisions four distinct worlds in 2026 and the implications they have for organisations today. The study is based on a combination of scenario planning and opinion research among 500 business leaders.



BDO'S TECH PREDICTIONS FOR 2024

Tech leaders are evaluating the challenges — and opportunities — that will help them stand out from the crowd in the new year. To prepare for the road ahead, read BDO's predictions for the tech industry in 2024 — and the one X-factor that could change it all.



THE SHAPE OF TECH IN 2024: NAVIGATING CHANGE IN THE DIGITAL LANDSCAPE

With 2024 already well underway, changes in the tech sector continue to move apace. To navigate this evolving landscape, the BDO South Africa TMT team presents their predictions for the tech industry in the upcoming year, along with a crucial X-factor that could reshape the entire trajectory of technology going forward.



MEDIATALK 2024

In headline terms Media Mergers and Acquisitions (M&A) activity failed to pick up after a slow first half of 2023, leading to end-of-year figures significantly below that of 2022 both in terms of the number and value of deals.



2024 BDO TECHNOLOGY CFO OUTLOOK SURVEY

How are tech CFOs reevaluating their business strategies to protect their companies from a volatile and uncertain economy?

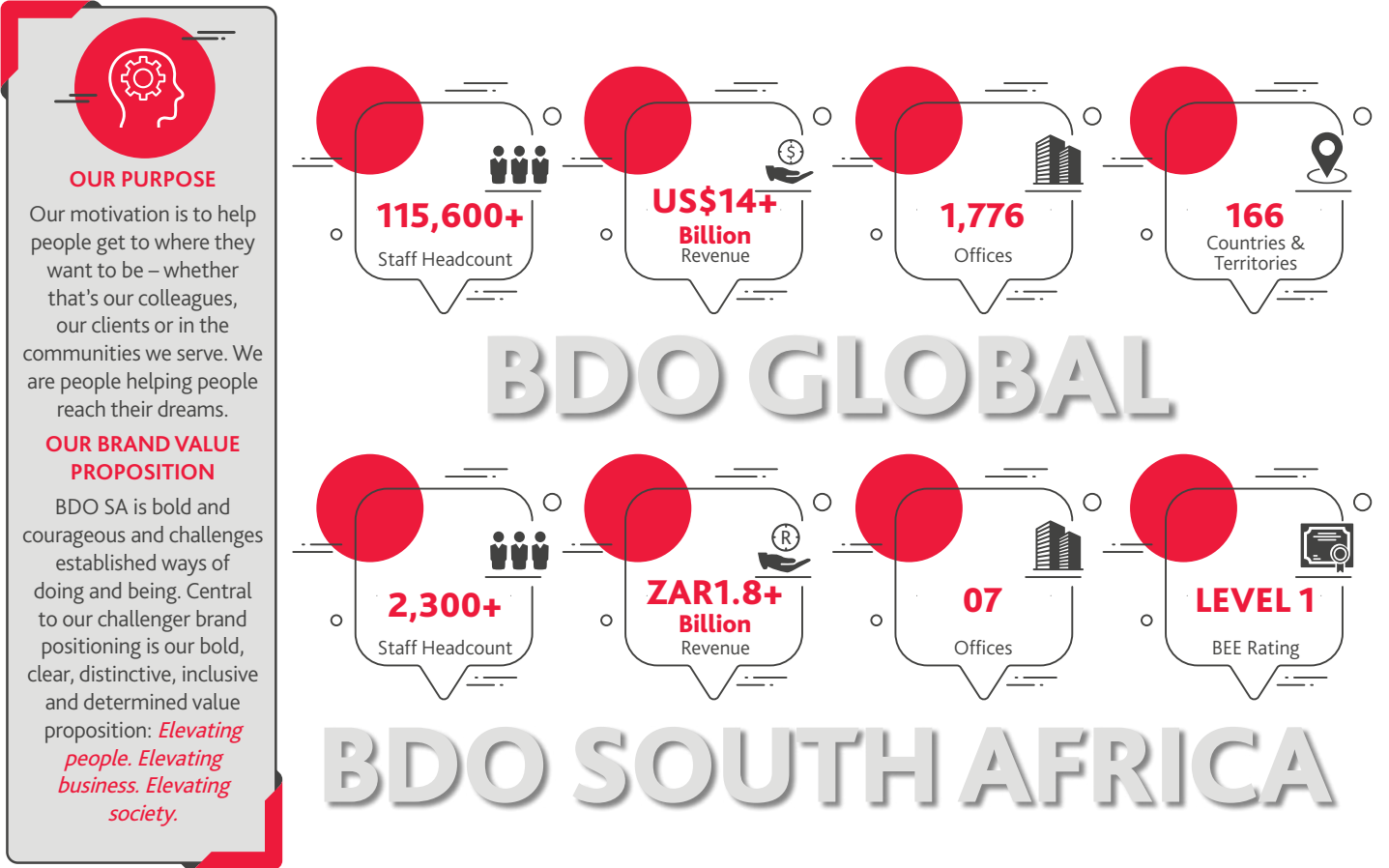
Why are nearly half of tech CFOs may not have an accurate picture of their data and what that means for their efforts to build trust with customers?



ABOUT BDO

Who we are

BDO in South Africa provides audit, advisory and tax services to a broad range of clients - from listed entities to large companies to SMEs and individuals. Our global resources, coupled with our responsiveness and a relationship-driven approach, shine a unique lens on clients' businesses: to provide our clients with exceptional service and help them achieve their dreams. A new, clear and elevated perspective is what BDO offers.



ABOUT BDO

Our service offerings



AUDIT

Your business is about more than the balance sheet and profit and loss statement. That's why our team of audit specialists and technical experts focus on the bigger picture. Using the BDO international audit methodology we go beyond delivering independent financial statement audits and reviews to provide you with constructive ideas for improving internal controls and business systems. Our team provide the following types of services:

- ▶ Financial statement audits
- ▶ Compliance and regulatory audits
- ▶ Special purpose audits and reviews
- ▶ Financial reporting advisory
- ▶ IFRS advisory services
- ▶ Global IFRS resources
- ▶ Other assurance services
- ▶ Joint venture audits.



ADVISORY

BDO's Advisory practice provides transaction, risk and executive services to clients navigating an exceptional range of challenges, changes and opportunities. BDO's international network has advisory teams in more than 160 countries across the world. Our team provides the following types of services:

- ▶ B-BBEE Verification Services
- ▶ Business Restructuring
- ▶ Company Secretarial
- ▶ Corporate Finance
- ▶ Cyber Security
- ▶ Digital Advisory
- ▶ Forensics
- ▶ Infrastructure Advisory
- ▶ People Advisory Services
- ▶ Risk Advisory
- ▶ Strategic & Development Advisory
- ▶ Supply Chain Management Advisory
- ▶ Sustainability
- ▶ Wealth



TAX

We can provide you with robust tax corporate governance and ensure you get the best tax outcomes, while also meeting your commercial objectives. Our tax professionals have the full range of tax specialisations and strong experience in a wide range of industries, such as:

- ▶ Corporate Tax Consulting
- ▶ 2024 Annual Employer Reconciliation Declaration
- ▶ Carbon Tax and Other Environmental Levies
- ▶ Corporate Tax Compliance
- ▶ Customs and Excise
- ▶ Financial Services Tax
- ▶ Global Compliance Services
- ▶ Global Employer and Expatriate Services
- ▶ Global Tax Assurance and Risk Management
- ▶ Individual, Trust and Estate Tax
- ▶ International Tax
- ▶ Mergers and Acquisitions
- ▶ Mining Tax
- ▶ Real Estate Investment Trust
- ▶ Tax (ESG), Reporting and Disclosure Services
- ▶ Tax Accounting Services
- ▶ Tax Controversy and Alternative Dispute Resolution
- ▶ Transfer Pricing Services
- ▶ Value-Added Tax
- ▶ VAT and Customs



BUSINESS SERVICES OUTSOURCING

What sets our business services team apart is their ability to provide personalised services that result in strong relationships however large or small the organisation happens to be. Our services are tailored to wealthy individuals, small businesses, large private businesses, and family businesses. Our team provides the following types of services:

- ▶ Annual Accounting, Financial Reporting and Advisory
- ▶ Daily Accounting and Routines
- ▶ Finance and Accounting Technology
- ▶ Fully Managed Payroll
- ▶ Independent Reviews
- ▶ Legal Services
- ▶ Outsource Services (Full List)
- ▶ Specialist Accounting/Advisory (Trust, Wealth, Legal, Business Rescue)
- ▶ Tax Smart

FOR MORE INFORMATION:

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